

## **Outside Sales – Sioux Falls, SD**

What began in 1913 as a small manufacturer of pipe insulation has grown into the number one choice throughout the country for virtually all insulations and accessories from pipes to HVAC to roofing products. Headquartered in St. Paul, Minnesota, MacArthur Co.'s huge selection of best-in-class products and our strong dedication to customer service has helped us become the preferred reseller for contractors around the country – many of which have been our customers for multiple generations.

MacArthur Co. is an employee-owned company. So when you work for us, you're more than a staff member—you're an owner. Our highly-competitive employee stock ownership plan gives you a larger stake in your work and can help you retire in more comfort. MacArthur Co. offers competitive salaries and robust benefits packages, including: 401k, health and dental insurance and again our employee stock ownership plan.

### **Outside Sales Representative:**

MacArthur Co. is seeking a full time outside sales representative. This person will be selling windows, doors, and siding. This positions is responsible for the following markets: Sioux Falls, SD.

### **Responsibilities**

- Generating price quotes
- Problem solving and networking
- Basic computing skills (word, excel, email)
- Sales calls (In person and over the phone cold and existing account calls)
- Communicating with inside sales and warehouse
- Gathering of market information
- Assist office staff on billing, collection and credit issues

### **Required Qualifications**

- HS degree or GED required, BA preferred.
- Experienced in computer applications.
- Position requires 3+ years of high volume inside sales/customer service experience with a proven track record.
- Windows, Doors & Siding product knowledge required. Construction experience is helpful.
- Strong sales, verbal and written communication skills.

### **Employment Type**

Full Time

### **Benefits & Compensation**

- Paid Time Off (PTO) – New Hires Start at 12 Days Per Year
- Profit Sharing Stock Plan – Amounts to 10-20% of your Annual Pay
- 5 Paid Holidays Each Year
- Outstanding Benefits
- Great Medical Benefits – HealthPartners Network and low premiums
- Free Dental
- 401k Investment Account – Includes Matching Contributions
- Employer paid Life & Disability Insurance
- Competitive Pay

**To apply via email, please send your resume to [kroland@macarthurco.com](mailto:kroland@macarthurco.com).**

**To apply in person, please visit 3001 N. 1<sup>st</sup> Ave, Sioux Falls, SD 57104.**

Applicants must be currently authorized to work in the United States. MacArthur Co. is proud to be an Equal Opportunity and Affirmative Action employer. We consider qualified applicants without regard to race, color, creed, religion, ancestry, national origin, sex, sexual orientation, gender identity, age, disability, veteran status or any other protected factor under federal, state or local law.

**Check out the [About Us](#) section for [Our Story](#) to learn a little more about MacArthur Co.  
[www.macarthurco.com/about-us/our-story](http://www.macarthurco.com/about-us/our-story)**