

Inside Sales – Fargo, ND

What began in 1913 as a small manufacturer of pipe insulation has grown into the number one choice throughout the country for virtually all insulations and accessories from pipes to HVAC to roofing products. Headquartered in St. Paul, Minnesota, MacArthur Co.'s huge selection of best-in-class products and our strong dedication to customer service has helped us become the preferred reseller for contractors around the country – many of which have been our customers for multiple generations.

MacArthur Co. is an employee-owned company. So when you work for us, you're more than a staff member—you're an owner. Our highly-competitive employee stock ownership plan gives you a larger stake in your work and can help you retire in more comfort. MacArthur Co. offers competitive salaries and robust benefits packages, including: 401k, health and dental insurance and again our employee stock ownership plan.

Responsibilities

- Support and backup outside sales staff
- Process orders and purchase needed inventory
- Pull inventory for orders
- Schedule Deliveries
- Follow up and close open orders including payment processing
- Prioritize and manage time efficiently
- Team Player who isn't afraid of leading
- Construction experience helpful
- Knowledge of Building Supplies like Roofing, Siding, & HVAC
- Handle Outbound and Inbound calls

Required Qualifications

- HS degree or GED required, BA preferred
- Experienced in computer applications. Excel, Outlook,
- Position requires 3+ years of high volume inside sales/customer service experience with a proven track record.
- Roofing, Mechanical, Industrial, HVAC and Siding product knowledge and experience required.
- Strong sales, verbal and written communication skills.
- Possess an energetic, outgoing, positive demeanor
- Self-Motivated Self Directed

This is a great opportunity for the right person. MacArthur Co. is an excellent company with lots of potential to grow. Looking for hard workers who can multi task and work in fast paced environment.

Employment Type

Full Time

Benefits & Compensation

- Paid Time Off (PTO) – New Hires Start at 5 Days Per Year
- Profit Sharing Stock Plan – Amounts to 10-20% of your Annual Pay
- 8 Paid Holidays Each Year
- Outstanding Benefits
- Great Medical Benefits - HealthPartners Network and low premiums
- Free Dental
- 401k Investment Account – Includes Matching Contributions
- Employer paid Life & Disability Insurance
- Competitive Pay

To Apply

To apply via email, please send your resume to cjohnson@macarthurco.com

Fax: 701-282-8181

Check out the [About Us](#) section for [Our Story](#) to learn a little more about MacArthur Co. www.macarthurco.com/about-us/our-story

MacArthur Co. is an Equal Employment Opportunity/Affirmative Action employer and all qualified applicants will receive consideration for employment without regard to race, color, religion, sex, age, national origin, protected veteran status, disability status, sexual orientation, gender identity or expression, marital status, genetic information, or any other characteristic protected by law. We are a dedicated company looking for dedicated employees.

MacArthur Co. is a drug-free workplace. Candidates are required to pass a drug test before beginning employment.